#### **United States Postal Service**

# Postage Statement—USPS Marketing Mail

Post Office: Note Mail Arrival Date & Time (Do Not Round-Stamp)

Mailer	Pe	ermit Holder	Name, Address, I	Email, Telephone	Mailing Agent (If oth Name, Address, Telephone	er than permit holder)	Mail Owner (If ot holder) Name, Address	her than permit				
Σ	CAF	PS Cust. Ref. No		CRID	_ CRID		CRID					
	Pos	t Office of Mailing		Mailer's Mailing Date	Federal Agency Cost Code	Statement Seq. No.		No. & Type of Containers				
ō		e of Postage Permit Imprint Precanceled Stamps Metered	Processing Cate Letters Flats Marketing Pa	CMM Catalogs	Total # of Pieces in Mailing  Total Weight	SSF Transaction# Permit #	For Carrier Route Pieces, Enter Date of Address Matching and Coding	Sacks  1 ft. Letter Trays				
Mailing	with	Mail Enclosed nin Another Class Bound Printed Matter Library Mail Periodicals	Move Update M Ancillary Serv Endorsement NCOALink ACS	vice Multiple	<u>0</u> pounds	ngle Piece Mailpiece is a product sample Price Pieces, Enter Date of Carrier Route Price Pieces, Enter Date of Carrier Route Sequencing//		2 ft. Letter Trays  EMM Letter Trays  Flat Trays				
	Combined Mailing  Mixed Class  Single Class				This is a Political Campaign This is Official Election Mail	Mailing Yes No	a Simplified Address Enter Date of Delivery Statistics File or Alternative Method	Pallets Other				
	Par	ts Completed (Selec	et all that apply):	ABC	D E F G	H L S NSA						
	1		(Add parts totals	)								
Postage	2			eck one). Correct bearing metered/PC Posta	Lowest Neither age or precanceled stamps.	pcs. x \$	Postage Affixed	- k				
Soc	3				Ince	ntive/Discount Fla	at Dollar Amoun	t   -				
_	4 Fee Flat Dollar Amount +											
	5   Permit # Net Postage Due (Line 1 +/- Lines 2, 3, 4)											
Only	Additional Postage Payment (State reason)											
Use O		postage affixed, add permit imprint, add a		nent to net postage due; nt to total postage.		Total Adjusted	Postage Affixed	k				
S Us		tmaster: Report Totarmit Imprint Only, Ex		d Addressing (EDDM)]	Total Adjusted Postage Permit Imprint							
USPS		tmaster: Report Tota nplified Addressing (			otal Adjusted Postage Simplified Addressing (EDDM)							
Certification	The the age forn clair forn	agent certifies that h nts may be liable for n is accurate, truthfu med; and that the ma n or who omits inforr	ertifies acceptand ne or she is author any deficiencies I, and complete; t ailing does not co mation requested	ce of liability for and agreem rized to sign on behalf of the resulting from matters within hat the mail and the suppor ntain any matter prohibited	mailer and that the mailer is bount their responsibility, knowledge, ting documentation comply with by law or postal regulation. I undulate to criminal and/or civil penalties	nd by the certification and ac or control. The mailer hereby all postal standards and that erstand that anyone who furr	prees to pay any deficiencier certifies that all information the mailing qualifies for the hishes false or misleading in	es. In addition, on furnished on this e prices and fees				
	Sign	nature of Mailer or A	gent		Printed Name of Mailer or Aç	gent Signing Form	Telephone					
	sites	Weight of a Single	Piece pounds	Total Weight	Are postage figures at left ad		Round Stamp (Required Payment Date	)				
Only	non-PostalOne! sites	Total Pieces		Total Postage								
ō	Pos	Presort Verification	n Performed? (If r	required) Yes No								
USPS Use O	eted in non-	I CERTIFY that this each item below if (1) eligibility for pos (2) proper preparat	required: stage prices clair	med;	Date Mailer Notified	Contact						
	be completed in	(3) proper complet (4) payment of ann (5) sufficient funds	ual fee; and on deposit (if rec		By (Initials)	Time AM PM						
	To be	USPS Employee's	Signature		Print USPS Employee's Nam	e		Trays				

# Part A — Automation Letters

### Letters 3.5 oz. (0.2188 lbs.) or less

	Entry	Price Category	Price	No. of Pieces	Subtotal Postage	Discount Total*	Fee Total	Total Postage
A1	None	5-Digit	\$0.259					
A2	None	AADC	0.284					
A3	None	Mixed AADC	0.299					
A4	DNDC	5-Digit	0.239					
A5	DNDC	AADC	0.264					
A6	DNDC	Mixed AADC	0.279					
A7	DSCF	5-Digit	0.233					
A8	DSCF	AADC	0.258					

<sup>\*</sup> May contain both Full Service Intelligent Mail and other discount-see Instructions page for additional information.

A9 Part A Total (Add lines A1 — A8)

A10	DISPLAY ONLY	Letters-Number of Pieces that Comply	x \$0.003 =

# Part B — Nonautomation Letters

### Machinable Letters 3.5 oz. (0.2188 lbs.) or less

	Entry	Price Category	Price	No. of Pieces	Subtotal Postage	Discount Total	Fee Total	Total Postage
B1	None	AADC	\$0.295					
B2	None	Mixed AADC	0.305					
В3	DNDC	AADC	0.275					
B4	DNDC	Mixed AADC	0.285					
B5	DSCF	AADC	0.269					

#### Nonmachinable Letters 4 oz. (0.25 lbs.) or less

	Entry	Price Category	Price	No. of Pieces	Subtotal Postage	Discount Total	Fee Total	Total Postage
В6	None	5-Digit	\$0.539					
В7	None	3-Digit	0.607					
В8	None	ADC	0.629					
В9	None	Mixed ADC	0.702					
B10	DNDC	5-Digit	0.519					
B11	DNDC	3-Digit	0.587					
B12	DNDC	ADC	0.609					
B13	DNDC	Mixed ADC	0.682					
B14	DSCF	5-Digit	0.513					
B15	DSCF	3-Digit	0.581					
B16	DSCF	ADC	0.603					

### Nonmachinable Letters Over 4 oz. (0.25 lbs.) but less than 16 oz. (1 lbs.)

	Entry	Price Category	Piece Price	Or Amount Affixed	No. of Pieces	Pieces Subtotal	Pound Price	Pounds	Pounds Subtotal	Subtotal Postage	Discount Total	Fee Total	Total Postage
B17	None	5-Digit	\$0.267				\$0.935						
B18	None	3-Digit	0.360				0.935						
B19	None	ADC	0.416				0.935						
B20	None	Mixed ADC	0.451				0.935						
B21	DNDC	5-Digit	0.267				0.763						
B22	DNDC	3-Digit	0.360				0.763						
B23	DNDC	ADC	0.416				0.763						
B24	DNDC	Mixed ADC	0.451				0.763						
B25	DSCF	5-Digit	0.267				0.719						
B26	DSCF	3-Digit	0.360				0.719						
B27	DSCF	ADC	0.416				0.719						

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

B28	Part B Total (Add lines B1 — B27)	

# Part C — Carrier Route Letters

### (Automation) Letters 3.5 oz. (0.2188 lbs.) or less

	Entry	Price Category	Price	No. of Pieces	Subtotal Postage	Discount Total*	Fee Total	Total Postage
C1	None	Saturation	\$0.191					
C2	None	High Density Plus	0.201					
C3	None	High Density	0.209					
C4	None	Basic	0.294					
C5	DNDC	Saturation	0.172					
C6	DNDC	High Density Plus	0.182					
C7	DNDC	High Density	0.190					
C8	DNDC	Basic	0.271					
C9	DSCF	Saturation	0.168					
C10	DSCF	High Density Plus	0.178					
C11	DSCF	High Density	0.186					
C12	DSCF	Basic	0.265					

# Letters EDDM (Auto) 3.5 oz. (0.2188 lbs.) or less

	Entry	Price Category	Price	No. of Pieces	Subtotal Postage	Discount Total	Fee Total	Total Postage
C13	None	Saturation	\$0.191					
C14	DNDC	Saturation	0.172					
C15	DSCF	Saturation	0.168					

#### Nonautomation Letters 4 oz. (0.25 lbs.) or less

	Entry	Price Category	Price	No. of Pieces	Subtotal Postage	Discount Total	Fee Total	Total Postage
C16	None	Saturation	\$0.224					
C17	None	High Density Plus	0.232					
C18	None	High Density	0.250					
C19	None	Basic	0.302					
C20	DNDC	Saturation	0.186					
C21	DNDC	High Density Plus	0.194					
C22	DNDC	High Density	0.212					
C23	DNDC	Basic	0.271					
C24	DSCF	Saturation	0.179					
C25	DSCF	High Density Plus	0.187					
C26	DSCF	High Density	0.205					
C27	DSCF	Basic	0.265					

#### Letters EDDM (Nonauto) 4 oz. (0.25 lbs.) or less

	Entry	Price Category	Price	No. of Pieces	Subtotal Postage	Discount Total	Fee Total	Total Postage
C28	None	Saturation	\$0.224					
C29	DNDC	Saturation	0.186					
C30	DSCF	Saturation	0.179					

<sup>\*</sup> May contain both Full Service Intelligent Mail and other discount-see Instructions page for additional information.

Part C continued on next page

# Part C — Carrier Route Letters — Continued

### Nonautomation Letters Over 4 oz. (0.25 lbs.) but less than 16 oz. (1 lbs.)

	Entry	Price Category	Piece Price	Or Amount Affixed	No. of Pieces	Pieces Subtotal	Pound Price	Pounds	Pounds Subtotal	Subtotal Postage	Discount Total	Fee Total	Total Postage
C31	None	Saturation	\$0.072				\$0.609						
C32	None	High Density Plus	0.080				0.609						
C33	None	High Density	0.098				0.609						
C34	None	Basic	0.126				0.705						
C35	DNDC	Saturation	0.072				0.454						
C36	DNDC	High Density Plus	0.080				0.454						
C37	DNDC	High Density	0.098				0.454						
C38	DNDC	Basic	0.126				0.580						
C39	DSCF	Saturation	0.072				0.426						
C40	DSCF	High Density Plus	0.080				0.426						
C41	DSCF	High Density	0.098				0.426		·				
C42	DSCF	Basic	0.126				0.554						

### Letters EDDM (Nonauto) Over 4 oz. (0.25 lbs.) but less than 16 oz. (1 lbs.)

	Entry	Price Category	Piece Price	Or Amount Affixed	No. of Pieces	Pieces Subtotal	Pound Price	Pounds	Pounds Subtotal	Subtotal Postage	Discount Total	Fee Total	Total Postage
C43	None	Saturation	\$0.072				\$0.609						
C44	DNDC	Saturation	0.072				0.454						
C45	DSCF	Saturation	0.072	·			0.426		•				

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

C46 Part C Total (Add lines C1 — C45)

C47	DISPLAY ONLY	Letters-Number of Pieces that Comply x \$0.003 =	

# Part D — Automation Flats

#### Flats 4 oz. (0.25 lbs.) or less

	Entry	Price Category	Price	No. of Pieces	Subtotal Postage	Discount Total*	Fee Total	Total Postage
D1	None	5-Digit	\$0.418					
D2	None	3-Digit	0.543					
D3	None	ADC	0.608					
D4	None	Mixed ADC	0.666					
D5	DNDC	5-Digit	0.375					
D6	DNDC	3-Digit	0.500					
D7	DNDC	ADC	0.565					
D8	DNDC	Mixed ADC	0.623					
D9	DSCF	5-Digit	0.364					
D10	DSCF	3-Digit	0.489					
D11	DSCF	ADC	0.554					

### Flats Over 4 oz. (0.25 lbs.) but less than 16 oz. (1 lbs.)

	Entry	Price Category	Piece Price	Or Amount Affixed	No. of Pieces	Pieces Subtotal	Pound Price	Pounds	Pounds Subtotal	Subtotal Postage	Discount Total*	Fee Total	Total Postage
D12	None	5-Digit	\$0.184				\$0.935						
D13	None	3-Digit	0.309				0.935						
D14	None	ADC	0.374				0.935						
D15	None	Mixed ADC	0.432				0.935						
D16	DNDC	5-Digit	0.184				0.763						
D17	DNDC	3-Digit	0.309				0.763						
D18	DNDC	ADC	0.374				0.763						
D19	DNDC	Mixed ADC	0.432				0.763						
D20	DSCF	5-Digit	0.184				0.719						
D21	DSCF	3-Digit	0.309				0.719						
D22	DSCF	ADC	0.374				0.719						

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

\* May contain both Full Service Intelligent Mail and other discount-see Instructions page for additional information.

D23 Part D Total (Add lines D1 — D22)

D24	DISPLAY ONLY	Flats-Number of Pieces that Comply x \$0.003 =	

# Part E — Nonautomation Flats

#### Flats 4 oz. (0.25 lbs.) or less

	Entry	Price Category	Price	No. of Pieces	Subtotal Postage	Discount Total	Fee Total	Total Postage
E1	None	5-Digit	\$0.501					
E2	None	3-Digit	0.594					
E3	None	ADC	0.650					
E4	None	Mixed ADC	0.685					
E5	DNDC	5-Digit	0.458					
E6	DNDC	3-Digit	0.551					
E7	DNDC	ADC	0.607					
E8	DNDC	Mixed ADC	0.642					
E9	DSCF	5-Digit	0.447					
E10	DSCF	3-Digit	0.540	_				
E11	DSCF	ADC	0.596					

### Flats Over 4 oz. (0.25 lbs.) but less than 16 oz. (1 lbs.)

	Entry	Price Category	Piece Price	Or Amount Affixed	No. of Pieces	Pieces Subtotal	Pound Price	Pounds	Pounds Subtotal	Subtotal Postage	Discount Total	Fee Total	Total Postage
E12	None	5-Digit	\$0.267				\$0.935						
E13	None	3-Digit	0.360				0.935						
E14	None	ADC	0.416				0.935						
E15	None	Mixed ADC	0.451				0.935						
E16	DNDC	5-Digit	0.267				0.763						
E17	DNDC	3-Digit	0.360				0.763						
E18	DNDC	ADC	0.416				0.763						
E19	DNDC	Mixed ADC	0.451				0.763						
E20	DSCF	5-Digit	0.267				0.719						
E21	DSCF	3-Digit	0.360				0.719						
E22	DSCF	ADC	0.416				0.719						

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

F23 Part F Total (Add lines F1 — F22)	

# Part F — Carrier Route Flats

#### Flats 4 oz. (0.25 lbs.) or less

	Entry	Price Category	Price	No. of Pieces	Subtotal Postage	Discount Total*	Fee Total	Total Postage
F1	None	Saturation**	\$0.224					
F2	None	High Density Plus	0.232					
F3	None	High Density	0.250					
F4	None	Basic	0.302					
F5	None	Basic – CR Bundles/Pallet	0.283					
F6	DNDC	Saturation**	0.186					
F7	DNDC	High Density Plus	0.194					
F8	DNDC	High Density	0.212					
F9	DNDC	Basic	0.271					
F10	DNDC	Basic – CR Bundles/Pallet	0.252					
F11	DSCF	Saturation**	0.179					
F12	DSCF	High Density Plus	0.187					
F13	DSCF	High Density	0.205					
F14	DSCF	Basic	0.265					
F15	DSCF	Basic – CR Bundles/Pallet	0.246					
F16	DDU	Saturation**	0.163					
F17	DDU	High Density Plus	0.171					
F18	DDU	High Density	0.189					
F19	DDU	Basic	0.254					
F20	DDU	Basic – CR Bundles/Pallet	0.235					
F21	Detache	ed Address Label	0.045					
F22	Detache	d Marketing Label	0.050					

## Flats EDDM 4 oz. (0.25 lbs.) or less\*\*

	Entry	Price Category	Price	No. of Pieces	Subtotal Postage	Discount Total	Fee Total	Total Postage
F23	None	Saturation	\$0.225					
F24	DNDC	Saturation	0.187					
F25	DSCF	Saturation	0.180					
F26	DDU	Saturation	0.164					

<sup>\*</sup> May contain both Full Service Intelligent Mail and other discount-see Instructions page for additional information.
\*\* Full Service Intelligent Mail Option not available

Part F continued on next page

# Part F — Carrier Route Flats — Continued

### Flats Over 4 oz. (0.25 lbs.) but less than 16 oz. (1 lbs.)

	Entry	Price Category	Piece Price	Or Amount Affixed	No. of Pieces	Pieces Subtotal	Pound Price	Pounds	Pounds Subtotal	Subtotal Postage	Discount Total*	Fee Total	Total Postage
F27	None	Saturation**	\$0.072				\$0.609						
F28	None	High Density Plus	0.080				0.609						
F29	None	High Density	0.098				0.609						
F30	None	Basic	0.126				0.705						
F31	None	Basic – CR Bundles/Pallet	0.107				0.705						
F32	DNDC	Saturation**	0.072				0.454						
F33	DNDC	High Density Plus	0.080				0.454						
F34	DNDC	High Density	0.098				0.454						
F35	DNDC	Basic	0.126				0.580						
F36	DNDC	Basic – CR Bundles/Pallet	0.107				0.580						
F37	DSCF	Saturation**	0.072				0.426						
F38	DSCF	High Density Plus	0.080				0.426						
F39	DSCF	High Density	0.098				0.426						
F40	DSCF	Basic	0.126				0.554						
F41	DSCF	Basic – CR Bundles/Pallet	0.107				0.554						
F42	DDU	Saturation**	0.072				0.365						
F43	DDU	High Density Plus	0.080				0.365						
F44	DDU	High Density	0.098				0.365						
F45	DDU	Basic	0.126				0.511						
F46	DDU	Basic – CR Bundles/Pallet	0.107				0.511						
F47	Detached	Address Label	0.045										
F48	Detached N	Marketing Label	0.050										

### Flats EDDM Over 4 oz. (0.25 lbs.) but less than 16 oz. (1 lbs.)\*\*

	Entry	Price Category	Piece Price	Or Amount Affixed	No. of Pieces	Pieces Subtotal	Pound Price	Pounds	Pounds Subtotal	Subtotal Postage	Discount Total	Fee Total	Total Postage
F49	None	Saturation	\$0.073				\$0.609						
F50	DNDC	Saturation	0.073				0.454						
F51	DSCF	Saturation	0.073				0.426						
F52	DDU	Saturation	0.073				0.365						

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

<sup>\*\*</sup> Full Service Intelligent Mail Option not available

F53	Part F Total (Add lines F1 — F52)	

	F54	DISPLAY ONLY	Flats-Number of Pieces that Comply x \$0.003 =	
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<sup>\*</sup> May contain both Full Service Intelligent Mail and other discount-see Instructions page for additional information.

# Part G — Marketing Parcels

### Presorted 3.3 oz. (0.2063 lbs.) or less

	Entry	Price Category	Price	No. of Pieces	Subtotal Postage	Discount Total	Fee Total	Total Postage
G1	None	NDC	\$1.322					
G2	None	Mixed NDC	1.684					
G3	DNDC	5-Digit	0.837					
G4	DNDC	SCF	0.939					
G5	DNDC	NDC	1.271					
G6	DSCF	5-Digit	0.786					
G7	DSCF	SCF	0.888					
G8	DDU	5-Digit	0.741					
G9	Nonbar	coded Surcharge	0.049					

# Presorted Over 3.3 oz. (0.2063 lbs.) but less than 16 oz. (1 lbs.)

	Entry	Price Category	Piece Price	Or Amount Affixed	No. of Pieces	Pieces Subtotal	Pound Price	Pounds	Pounds Subtotal	Subtotal Postage	Discount Total	Fee Total	Total Postage
G10	None	NDC	\$1.083				\$1.161						
G11	None	Mixed NDC	1.445				1.161						
G12	DNDC	5-Digit	0.649				0.913						
G13	DNDC	SCF	0.751				0.913						
G14	DNDC	NDC	1.083				0.913						
G15	DSCF	5-Digit	0.649				0.664						
G16	DSCF	SCF	0.751				0.664						
G17	DDU	5-Digit	0.649				0.445						
G18	Nonbarcodeo	Surcharge	0.049										

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

G19	Part G Total (Add lines G1 — G18)	

# Part H — Carrier Route Parcels

#### Parcels — Simple Samples

	Price Category	Piece	No. of Pieces	Subtotal Postage	Discount Total	Fee Total	Total Postage
H1	Targeted Small						
H2	Targeted Large						
НЗ	Every Door (Saturation) Small						
H4	Every Door (Saturation) Large						
H5	Detached Address Label						
H6	Detached Marketing Label						

#### **Pallet Fee**

	Entry Point	Pallet Type	No. of Pallets	Price	Total Postage
H7	DSCF	5-Digit		\$40.259	
H8	DNDC	5-Digit		85.927	
H9	DNDC	3-Digit		52.847	

#### Carton/Sack Fee

	Pallet Type	No. of Cartons	Price	Total Postage
H10	3-Digit Pallet with 5-Digit Cartons/Sacks		\$7.196	
H11	Part H Total (Add lines H1 — H10)			

# Part L — Customized MarketMail

## Pieces 3.3 oz. (0.2063 lbs.) or less

	Price	No. of Pieces	Total Postage
L1	\$0.480		
L2	Part L Total		

# Part S — Extra Services and Fees

		Fee	No. of Pcs. or Lbs.	Subtotal Postage	Discount Total	Total Postage
S4	USPS Tracking (Parcels only)					
S17	Picture Permit Imprint					
S19	Certificate of Bulk Mailing (Form 3606-D)					
S25	Live Animal Transportation					
S28	Hazardous Material Transportation					

Items mailed with Extra Services must meet the mailing standards for the extra service.

S99 Part S Total (Add lines S4 — S28)	
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# **USPS Marketing Mail — Instructions**

Use this form for USPS Marketing prices.

**Step 1:** Complete Mailer and Mailing sections on page 1. The Mailer section must be completely filled in, including the Permit Holder in the first box, the Mailing Agent, if any as described below, in the second box, and the Mail Owner, as described below, if other than the Permit Holder, in the third box.

**Mailing Agent:** The mailing agent is a business entity, organization, or individual acting on behalf of one or more mail owners by providing mailing services for which the mail owners compensate the mailing agent. A business entity, organization, or individual whose services define it as a mailing agent may also be considered a mail owner, but only for its own mail or the mail of its subsidiaries. Mailing agents include, but are not limited to the following: Printer, letter shop, address list provider/manager; mail preparer, postage payment provider, mailing logistics provider, mailing tracking provider, ad agency, and mailing information manager.

**Mail Owner:** The mail owner is the business entity, organization, or individual who makes business decisions regarding the mailpiece content, directly benefits from the mailing, and ultimately pays for postage on the mailpiece directly or by way of a mailing agent.

Step 2: Before you complete the Postage section, go to parts A through S. Complete the part(s) that pertain to your mailing. All pieces must be reported on the appropriate line at the full published price (not including the Full-Service Intelligent Mail incentive). Pieces that comply with the Full-Service Intelligent Mail option requirements are additionally reported on the line provided. The following information will help you to determine which parts to complete:

Parts A—C: Letters

Part A: Automation Letters. Enter total in Part A Total box.

Part B: Nonautomation Letters. Enter total in Part B Total box.

Part C: Carrier Route Letters. Enter total in Part C Total box.

Parts D-F: Flats

Part D: Automation Flats. Enter total in Part D Total box.

**Part E:** Nonautomation Flats. Enter total in Part E Total box.

**Part F:** Carrier Route Flats. Enter total in Part F Total box.

Parts G—H: Marketing Parcels

Part G: Marketing Parcels. Enter total in Part G Total box.

Part H: Carrier Route Marketing Parcels. Enter total in Part H Total box.

Part L: Customized MarketMail (CMM) — Enter total in Part L Total box.

Part S: Extra Services — Enter total in Part S Total box

- **Step 3:** Add the postage in parts A through S. For Permit Imprint mailings round off to four decimal places. For Postage Affixed round off to three decimal places.
- **Step 4:** Return to the Postage section on page 1. Check the boxes that correspond to the form parts used. Add the postage amounts for all parts and enter on Line 1 Subtotal Postage, rounded off to two decimal places. For postage affixed mailings round off to three decimal places.
- **Step 5:** Complete Line 2 for Postage Affixed mailings. Check the box for the Price at Which Postage Affixed (Correct, Lowest, or Neither). Multiply the number of pieces by the postage affixed. Put the total in the Postage Affixed block.
- **Step 6:** Lines 3 and 4 are for postage adjustments that apply to the entire mailing. Report any Incentive/Discount Flat Dollar Amount on Line 3 and any Fee Flat Dollar Amount on Line 4.
- Step 7: Calculate Line 5 Net Postage Due by subtracting any Postage Affixed and Incentive/Discount (Lines 2 and 3) from the Subtotal Postage (Line 1) and adding any Fee (Line 4). For permit imprint mailings, the Net Postage Due is the amount that will be withdrawn from the permit imprint account listed in the Permit # box in the Mailing section. For postage affixed mailings, the Net Postage due is the amount that must be tendered in addition to that already affixed to the mail, and it may be tendered by any of the applicable methods including withdrawal from an advance deposit account that can be listed by Permit # on Line 5.

Instructions continued on next page

# **USPS Marketing Mail — Instructions — Continued**

Use this form for USPS Marketing prices.

**Step 8:** Read and sign the Certification section, including your telephone number. Attach all completed parts and submit with the mailing.

#### **Further Information About Discount Total Column**

Mailings that qualify for Full Service Intelligent Mail Option will report the discount in the Discount Total column of each line of the postage statement. The Full Service Intelligent Mail Option lines are for display and data gathering purposes only.

When there is a Full Service discount but no other incentive discount, the Full Service discount is reported directly in the Discount Total column.

When there is both a Full Service discount and an incentive discount, the Discount Total must include both discounts so it must be calculated in an offline calculation with the resulting value reported in the Discount Total column. The calculation is performed as follows:

The Subtotal Postage (SP) amount is not affected and is calculated in the usual way. The Discount Total (DT) is calculated by, first, determining the Full Service discount (FSD) by multiplying the number of Full Service pieces by the per-piece Full Service discount. Then you must calculate the Incentive Discount (ID) by subtracting the Full Service discount (FSD) from the Subtotal Postage (SP) and multiplying the result by the Incentive Discount percentage (ID%) expressed in decimal form, such as .02. Then add the Full Service discount (FSD) and the Incentive Discount (ID) to get the Discount Total (DT).

This calculation can be expressed as an equation as follows: DT = FSD + ID or  $DT = FSD + ((SP - FSD) \times ID\%)$ 

For more information on mailing standards, prices, and fees please go to Postal Explorer at pe.usps.com.